Financial statements

For the year ended 31 December 2023



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GENERAL INFORMATION

THE COMPANY

Liberty Insurance Limited Company ("the Company") is a 100% foreign-owned limited liability company with one member incorporated in Vietnam under the Law on Insurance No. 24/2000/QH10, the Law No. 61/2010/QH12 which amended a number of articles of the law on insurance and the Law No. 42/2019/QH14 which amended a number of articles of the law on insurance and law on intellectual property. The Company was incorporated and has been operating pursuant to the License for Establishment and Operation No. 40GP/KDBH issued by the Ministry of Finance ("the MoF") on 15 November 2006 and the latest Amended Business License No. 40/GPDC7/KDBH issued by the MoF on 8 November 2017.

The current principal activities of the Company are:

- to provide general insurance products including health and personal accident insurance; property and casualty insurance; cargo insurance transported by road, sea, river, railway and airway; automobile insurance; fire insurance; general liability insurance; credit and finance risk insurance and business interruption insurance;
- to assume and cede reinsurance of all lines of general insurance; and
- to conduct activities in risk and loss prevention and minimization; loss survey; agent for loss survey services; claim settlement; third party recovery settlement; fund management and capital investment and other business operations that are in line with prevailing laws and regulations.

The Company's head office is located at Vincom Office Building, 45A Ly Tu Trong Street, District 1, Ho Chi Minh City, Vietnam. The Company has two (2) branches in Ha Noi and Hai Phong. At 31 December 2023, these branches are located at Hanoi Lotte Center Building, 54 Lieu Giai Street, Ba Dinh District, Hanoi, Vietnam and at 17 Area B1, Block 7B, Le Hong Phong Street, Dong Khe Ward, Ngo Quyen District, Hai Phong, Vietnam.

MEMBERS' COUNCIL

Members of the Members' Council during the year and at the date of this report are:

| Name | Position | Date of appointment |
|---|--|--|
| Ms. Saime Defne Turkes Ms. Nguyen Thuy Dung Ms. Lee Kar Lun Karen Mr. Kaiwan Gushtasb Moradian Mr. Scott Edward Roddy | Chairwoman Member Member Member Member | Appointed on 11 August 2020 Appointed on 30 September 2016 Appointed on 23 May 2018 Resigned on 1 September 2023 Appointed on 1 September 2023 |

GENERAL INFORMATION (continued)

MANAGEMENT

Members of the Management during the year and at the date of this report are:

| Name | Position | Date of appointment |
|---|---|--|
| Ms. Tran Thi To Nga Ms. Nguyen Thuy Dung | General Director Chief Financial Officer cum Chief Accountant | Appointed on 13 October 2022 Appointed on 1 June 2014 |
| Ms. Nguyen Ngoc Thuy Mr. Le Cong Hung | Human Resources Director Chief Information Officer | Appointed on 1 July 2011 Appointed on 1 April 2018 |

LEGAL REPRESENTATIVE

The legal representative of the Company during the year and at the date of this report are:

| Name | Position | Date of appointment |
|---|---|--|
| Ms. Saime Defne Turkes Ms. Tran Thi To Nga Ms. Nguyen Thuy Dung | Chairwoman General Director Chief Financial Officer cum Chief Accountant | Appointed on 19 August 2022 Appointed on 13 October 2022 Appointed on 31 December 2017 |

AUDITOR

The auditor of the Company is Ernst & Young Vietnam Limited.

REPORT OF MANAGEMENT

Management of Liberty Insurance Limited Company ("the Company") is pleased to present its report and the financial statements of the Company for the year ended 31 December 2023.

MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE FINANCIAL STATEMENTS

Management is responsible for the financial statements of each financial year which give a true and fair view of the financial position of the Company and of the results of its operations and its cash flows for the year. In preparing those financial statements, Management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the Company will continue its business.

Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the financial position of the Company and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Management confirmed that it has complied with the above requirements in preparing the accompanying financial statements.

STATEMENT BY MANAGEMENT

Management does hereby state that, in its opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at 31 December 2023 and of the results of its operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System, the accounting guidance applicable to insurance companies and the statutory requirements relevant to preparation and presentation of the financial statements.

Ho Chi Minh City, Vietnam

To Nga

29 March 2024

Tran Th General Director



Ernst & Young Vietnam Limited 20th Floor, Bitexco Financial Tower 2 Hai Trieu Street, District 1 Ho Chi Minh City, S.R. of Vietnam Tel: +84 28 3824 5252 Fax: +84 28 3824 5250

ev.cor

Reference: 60752645/66979912

INDEPENDENT AUDITORS' REPORT

To: The Members' Council of Liberty Insurance Limited

We have audited the accompanying financial statements of Liberty Insurance Limited ("the Company") as prepared on 29 March 2024 and set out on pages 6 to 52, which comprise the balance sheet as at 31 December 2023, the income statement and the cash flow statement for the year then ended and the notes thereto.

Management's responsibility

The Company's management is responsible for the preparation and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System, the accounting guidance applicable to insurance companies and the statutory requirements relevant to preparation and presentation of financial statements, and for such internal control as Management determines is necessary to enable the preparation and presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements give a true and fair view, in all material respects, of the financial position of the Company as at 31 December 2023, and of the results of its operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System, the accounting guidance applicable to insurance companies and the statutory requirements relevant to preparation and presentation of financial statements.

Ernst & Young Vietnam Limited

Baman Wir and Bandara
Deputy Control Director
Audit Practicing Registration

Certificate No. 2036-2023-004-1

Ho Chi Minh City, Vietnam

29 March 2024

Huynh Nhat Hung

Auditor

Audit Practicing Registration Certificate No. 5040-2024-004-1

BALANCE SHEET as at 31 December 2023

B01 - DNPNT

VND

| | | | T | | |
|-----------------------------------|--------------|---|-------|--|---|
| Code | AS | SETS | Notes | Ending balance | Beginning balance |
| 100 | Α. | CURRENT ASSETS | | 1,424,670,240,101 | 1,287,871,611,998 |
| 110 111 | I. | Cash and cash equivalents 1. Cash | 4 | 109,345,264,756 109,345,264,756 | 138,705,952,994 138,705,952,994 |
| 120 121 | II. | Short-term investments 1. Held-to-maturity investments | 5 | 1,174,336,440,597 1,174,336,440,597 | 1,047,604,839,781 1,047,604,839,781 |
| 130 131 131.1 135 139 | <i>III</i> . | Short-term receivables Short-term trade receivables Insurance receivables Other short-term receivables Provision for doubtful debts | 6 | 101,965,494,829 37,366,883,833 37,366,883,833 71,837,860,925 (7,239,249,929) | 63,185,131,370 23,180,569,307 23,180,569,307 47,218,275,479 (7,213,713,416) |
| 150 151 151.1 | IV. | Other short-term assets 1. Short-term prepaid expenses 1.1 Unallocated commission | | 28,223,007,418 28,223,007,418 | 29,289,154,569 25,766,323,755 |
| 151.2 | | expenses 1.2 Other short-term prepaid expenses | 7 | 25,203,225,179 3,019,782,239 | 23,410,940,465 2,355,383,290 |
| 154 | | Tax and other receivables from the State | 8 | - | 3,522,830,814 |
| 190 | V. | Reinsurance assets | 18.1 | 10,800,032,501 | 9,086,533,284 |
| 191 | | Reinsurance assets from unearned premium reserves Reinsurance assets from | | 5,843,940,629 | 5,414,866,066 |
| 192 | | Reinsurance assets from claim reserves | | 4,956,091,872 | 3,671,667,218 |

BALANCE SHEET (continued) as at 31 December 2023

B01 - DNPNT

VND

| Code | AS | SETS | Notes | Ending balance | Beginning balance |
|--|--------------|---|----------------|---|--|
| 200 | В. | NON-CURRENT ASSETS | | 96,300,165,384 | 199,636,190,923 |
| 210 218 218.1 218.2 | I. | Long-term receivables 1. Other long-term receivables 1.1 Insurance deposit 1.2 Other long-term receivables | 9 10 | 13,277,577,480 13,277,577,480 8,000,000,000 5,277,577,480 | 11,277,577,480 11,277,577,480 6,000,000,000 5,277,577,480 |
| 220 221 222 223 227 228 229 230 | 11. | Fixed assets 1. Tangible fixed assets Cost Accumulated depreciation 2. Intangible assets Cost Accumulated amortization 3. Construction in progress | 11 12 13 | 11,264,541,725 3,228,990,380 36,233,451,151 (33,004,460,771) 2,750,157,654 48,676,989,167 (45,926,831,513) 5,285,393,691 | 25,135,379,813 1,684,564,081 34,597,246,434 (32,912,682,353) 4,150,397,141 46,811,275,804 (42,660,878,663) 19,300,418,591 |
| 250 258 | <i>III</i> . | Long-term investments 1. Held-to-maturity investments | 5 | 64,054,790,883 64,054,790,883 | 154,971,571,719 154,971,571,719 |
| 260 261 262 | IV. | Other long-term assets 1. Long-term prepaid expenses 2. Deferred tax assets | 26.3 | 7,703,255,296 284,376,361 7,418,878,935 | 8,251,661,911 860,171,043 7,391,490,868 |
| 270 | то | TAL ASSETS | | 1,520,970,405,485 | 1,487,507,802,921 |

BALANCE SHEET (continued) as at 31 December 2023

VND

| Code | RE | SOURCES | Notes | Ending balance | Beginning balance |
|-------|------------|---|-------|-------------------|-------------------|
| 300 | Α. | LIABILITIES | | 548,300,598,895 | 545,373,412,310 |
| 310 | 1. | Current liabilities | | 547,760,086,968 | 544,832,900,383 |
| 312 | | Short-term trade payables | 14 | 26,311,570,586 | 22,787,205,710 |
| 312.1 | | 1.1 Insurance payables | | 23,981,709,470 | 21,191,581,229 |
| 312.2 | | 1.2 Other trade payables | | 2,329,861,116 | 1,595,624,481 |
| 313 | | 2. Short-term unearned revenue | | 4,984,153,879 | 6,554,234,789 |
| 314 | | 3. Tax and other statutory | | | |
| | | obligations | 15 | 6,046,307,246 | 3,078,307,832 |
| 315 | | 4. Payable to employees | | - | 197,808,396 |
| 316 | | 5. Short-term accrued expenses | 16 | 28,946,465,002 | 37,459,605,177 |
| 319 | | 6. Other short-term payables | | 9,574,627,700 | 17,902,166,440 |
| 319.1 | | 7. Unearned commission income | 17 | 1,467,228,602 | 1,366,591,234 |
| 329 | | 8. Technical reserves | | 470,429,733,953 | 455,486,980,805 |
| 329.1 | 1 | 8.1 Gross unearned premium | | | |
| | | reserve | 18.1 | 306,605,002,789 | 281,441,070,741 |
| 329.2 | | 8.2 Gross claims reserve | 18.1 | 65,009,533,442 | 81,194,879,576 |
| 329.3 | | 8.3 Catastrophe reserve | 18.2 | 98,815,197,722 | 92,851,030,488 |
| 330 | <i>II.</i> | Non-current liabilities | | 540,511,927 | 540,511,927 |
| 336 | *** | Severance allowance | | 540,511,927 | 540,511,927 |
| | | | i | | |
| 400 | В. | OWNER'S EQUITY | | 972,669,806,590 | 942,134,390,611 |
| 410 | I. | Owner's equity | 19 | 972,669,806,590 | 942,134,390,611 |
| 411 | •• | Contributed charter capital | | 1,204,072,000,000 | 1,204,072,000,000 |
| 419 | | Statutory reserve fund | | 22,892,022,695 | 21,365,251,896 |
| 421 | | Accumulated losses | | (254,294,216,105) | (283,302,861,285) |
| 440 | TO | TAL LIABILITIES AND | | | |
| 7-7-0 | | NER'S EQUITY | | 1,520,970,405,485 | 1,487,507,802,921 |

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Ms. Ly Boi Lang Preparer Ms. Nguyen The DINBERTY Ms Tran Thi To Nga Chief Financial The cum Chief Accountant The CHIEF CH

Ho Chi Minh City, Vietnam

29 March 2024

INCOME STATEMENT

Part 1: COMPREHENSIVE INCOME STATEMENT

for the year ended 31 December 2023

B02 - DNPNT

VND

| Code | ITEMS | Current year | Previous year |
|------|---|-------------------|-------------------|
| 10 | 1. Insurance operating income | 575,488,152,534 | 587,069,603,618 |
| 12 | 2. Finance income | 91,629,450,203 | 60,391,554,187 |
| 13 | 3. Other income | 3,333,955,549 | 4,451,560,456 |
| 20 | 4. Insurance operating expenses | (396,462,804,001) | (421,192,528,374) |
| 22 | 5. Finance expenses | (9,134,715,795) | (4,476,916,018) |
| 23 | 6. General and administrative expenses | (221,763,137,739) | (224,625,564,965) |
| 24 | 7. Other expenses | (2,968,212,699) | (6,747,493,243) |
| 50 | 8. Accounting profit/(loss) before tax | 40,122,688,052 | (5,129,784,339) |
| 51 | Current corporate income tax expense | (9,614,660,140) | (1,340,710,016) |
| 52 | 10. Deferred tax income/(expense) | 27,388,067 | (575,324,903) |
| 60 | 11. Net profit/(loss) for the year after corporate income tax | 30,535,415,979 | (7,045,819,258) |

B02 - DNPNT

INCOME STATEMENT (continued)
Part 2: OPERATIONAL INCOME STATEMENT
for the year ended 31 December 2023

VND

| | | | | | VIVL |
|--------------|----|--|------------|----------------------------------|--------------------------------|
| Code | 17 | EMS | Notes | Current year | Previous year |
| 01 | 1. | Insurance revenue | | 591,377,135,776 | 606,994,652,380 |
| 01.1 | | In which: Gross written premium Reinsurance premium assumed | 20 20.1 | 615,252,375,455 1,288,692,369 | 601,613,654,426 524,951,605 |
| 01.3 | | (Increase)/decrease in gross unearned premium reserve | 18.1 | (25,163,932,048) | 4,856,046,349 |
| 02 | 2. | Reinsurance premium ceded | | (19,695,269,848) | (23,446,326,210) |
| 02.1 02.2 | | In which: Reinsurance premium ceded Increase in ceded unearned premium | 21 | (20,124,344,411) | (23,900,165,557) |
| 02.2 | | reserve | 18.1 | 429,074,563 | 453,839,347 |
| 03 | 3. | Net insurance premium | | 571,681,865,928 | 583,548,326,170 |
| 04 | 4. | Commission on reinsurance ceded and other insurance income | | 3,806,286,606 | 3,521,277,448 |
| 04.1 | | In which: Commission on reinsurance ceded | | 3,806,286,606 | 3,521,277,448 |
| 10 | 5. | Insurance operating income | | 575,488,152,534 | 587,069,603,618 |
| 11 | 6. | Claim expenses | | (259,384,444,254) | (268,700,982,665) |
| 11.1 | | In which: Claim expenses | 22.1 | (259,384,444,254) | (268,700,982,665) |
| 12 | 7. | Recoveries from reinsurance ceded | 22.2 | 1,089,346,537 | 515,504,567 |
| 13 | 8. | Decrease/(increase) in direct and reinsurance assumed claim reserves | 18.1 | 16,185,180,884 | (8,843,053,144) |
| 14 | 9. | Increase in reinsurance ceded claim reserves | 18.1 | 1,284,424,654 | 2,804,376,754 |
| 15 | 10 | . Net claim expenses | 22 | (240,825,492,179) | (274,224,154,488) |
| 16 | 11 | . Increase in catastrophe reserve | 18.2 | (5,964,167,234) | (5,782,384,405) |

B02 - DNPNT

INCOME STATEMENT (continued)
Part 2: OPERATIONAL INCOME STATEMENT (continued)

for the year ended 31 December 2023

VND

| Code | ITEMS | Notes | Current year | Previous year |
|-----------------------|---|-------|---|--|
| 17 | 12. Other operating expenses | | (149,673,144,588) | (141,185,989,481) |
| 17.1 17.2 | In which: Commission expenses Other underwriting expenses | 23 | (50,460,650,570) (99,212,494,018) | (50,766,229,020) (90,419,760,461) |
| 18 | 13. Total insurance operating expenses | | (396,462,804,001) | (421,192,528,374) |
| 19 | 14. Gross insurance operating profit | | 179,025,348,533 | 165,877,075,244 |
| 23 | 15. Finance income | | 91,629,450,203 | 60,391,554,187 |
| 24 | 16. Finance expenses | | (9,134,715,795) | (4,476,916,018) |
| 25 | 17. Profit from financial activities | 24 | 82,494,734,408 | 55,914,638,169 |
| 26 | 18. General and administrative expenses | 25 | (221,763,137,739) | (224,625,564,965) |
| 30 31 32 | 19. Net operating profit/(loss)20. Other income21. Other expenses | | 39,756,945,202 3,333,955,549 (2,968,212,699) | (2,833,851,552) 4,451,560,456 (6,747,493,243) |
| 40 | 22. Other profit/(loss) | | 365,742,850 | (2,295,932,787) |
| 50 | 23. Profit/(loss) before tax | | 40,122,688,052 | (5,129,784,339) |
| 51 | 24. Current corporate income tax expense | 26 | (9,614,660,140) | (1,340,710,016) |
| 52 | 25. Deferred tax income/(expense) | 26.3 | 27,388,067 | (575,324,903) |
| 60 | 26. Net profit/(loss) after tax | | 30,535,415,979 | (7,045,819,258) |

Ms. Ly Boi Lang Preparer

BẢO HIỂM

Ms. Nguyen Thuy BURTYMS Fran Thi To Nga Chief Financial Officer cum Chief Accountant **Chief Accountant**

Ho Chi Minh City, Vietnam

29 March 2024

CASH FLOW STATEMENT for the year ended 31 December 2023

VND

| Code | ITEMS | Notes | Current year | Previous year |
|----------------------------|--|-------|---|---|
| | I. CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| 01 | Net profit/(loss) before tax | | 40,122,688,052 | (5,129,784,339) |
| 02 03 04 05 | Adjustments for: Depreciation and amortization Provisions and reserves Unrealized foreign exchange loss/(gain) Gain from investing activities | 11,12 | 5,079,784,551 13,229,253,931 2,372,185,593 (78,366,916,455) | 7,674,637,889 6,443,300,996 (3,266,735,076) (52,330,981,625) |
| 08 09 11 12 15 | Operating profit/(loss) before changes in working capital (Increase)/decrease in receivables (Decrease)/increase in payables (Increase)/decrease in prepaid expenses Corporate income tax paid | 15 | (17,563,004,328) (15,015,098,937) (886,537,307) (1,853,500,914) (5,686,414,592) | (46,609,562,155) 4,962,479,616 5,507,120,002 137,900,154 (7,593,549,846) |
| 20 | Net cash flows used in operating activities | | (41,004,556,078) | (43,595,612,229) |
| 21 22 23 24 27 | II. CASH FLOWS FROM INVESTING ACTIVITIES Payments for purchase of fixed assets Proceed from disposal of fixed assets Payments for purchase of investments Proceeds from collection of investments Interest income received | | (9,161,628,384) - (1,097,040,816,986) 1,053,653,946,759 66,564,552,044 | (12,695,930,200) 8,137,500 (1,020,871,446,545) 990,105,520,732 48,636,408,419 |
| 30 | Net cash flow from investing activities | | 14,016,053,433 | 5,182,689,906 |
| 50 | Net change in cash and cash equivalents | | (26,988,502,645) | (38,412,922,323) |
| 60 | Cash and cash equivalents at beginning of year | 4 | 138,705,952,994 | 173,852,140,241 |
| 61 | Impact of exchange rate fluctuation | | (2,372,185,593) | 3,266,735,076 |
| 70 | Cash and cash equivalents at end of year | 4 | 109,345,264,756 | 138,705,952,994 |

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Ms. Ly Boi Lang Preparer CÔNG PY
PNHH
BẢO HIỂM
LIBERTY

Ms. Nguyen Thux and Chief Financial Officer out Ho CH Peneral Director Chief Accountant

Ho Chi Minh City, Vietnam

29 March 2024

NOTES TO THE FINANCIAL STATEMENTS as at 31 December 2023 and for the year then ended

1. CORPORATE INFORMATION

Liberty Insurance Limited Company ("the Company") is a 100% foreign-owned limited liability company with one member incorporated in Vietnam under the Law on Insurance No. 24/2000/QH10, the Law No. 61/2010/QH12 which amended a number of articles of the law on insurance and the Law No. 42/2019/QH14 which amended a number of articles of the law on insurance and law on intellectual property. The Company was incorporated and has been operating pursuant to the License for Establishment and Operation No. 40GP/KDBH issued by the MoF on 15 November 2006 and the latest Amended Business License No. 40/GPDC7/KDBH issued by the MoF on 8 November 2017.

The current principal activities of the Company are:

- to provide general insurance products including health and personal accident insurance; property and casualty insurance; cargo insurance transported by road, sea, river, railway and airway; automobile insurance; fire insurance; general liability insurance; credit and finance risk insurance and business interruption insurance;
- to assume and cede reinsurance of all lines of general insurance; and
- to conduct activities in risk and loss prevention and minimization; loss survey; agent for loss survey services; claim settlement; third party recovery settlement; fund management and capital investment and other business operations that are in line with prevailing laws and regulations.

The Company's head office is located at Vincom Office Building, 45A Ly Tu Trong Street, District 1, Ho Chi Minh City, Vietnam. The Company has two (2) branches in Ha Noi and Hai Phong. Until 31 December 2023, these branches are located at Hanoi Lotte Center Building, 54 Lieu Giai Street, Ba Dinh District, Hanoi, Vietnam and at 17 Area B1, Block 7B, Le Hong Phong Street, Dong Khe Ward, Ngo Quyen District, Hai Phong, Vietnam

The number of the Company's employees as at 31 December 2023 was 323 (31 December 2022: 319).

2. BASIS OF PREPARATION

2.1 Accounting standard and system

The financial statements of the Company ("the Company") expressed in Vietnam dong ("VND"), are prepared in accordance with Circular No. 232/2012/TT-BTC dated 28 December 2012 providing accounting guidance for non-life insurance, reinsurance and branch of foreign non-life insurance companies; Circular No. 200/2014/TT-BTC dated 22 December 2014 ("Circular 200") guiding the accounting regime for enterprises and with Vietnamese Accounting Standards issued by the MoF as per the:

- ▶ Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 1);
- Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 2);
- ▶ Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 3);
- ▶ Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 4); and
- ▶ Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 5).

Accordingly, the accompanying financial statements, including their utilization are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the financial position and results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

2. BASIS OF PREPARATION (continued)

2.2 Applied accounting documentation system

The Company's applied accounting documentation system is the Journal Ledger system.

2.3 Fiscal year

The Company's fiscal year applicable for the preparation of its financial statements starts on 1 January and ends on 31 December.

2.4 Accounting currency

The financial statements are prepared in VND which is also the Company's accounting currency.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

3.1 Change in accounting policies and disclosures

The accounting policies adopted by the Company in preparation of the financial statements for the year ended 31 December 2023 are consistent with those followed in the preparation of the Company's financial statements for the year ended 31 December 2022.

Additionally, in 2023, several new regulations issued in the insurance business sector have started to take effect, specifically as follows:

Law on Insurance Business No. 08/2022/QH15 dated 16 June 2022

On 16 June 2022, the National Assembly approved the Insurance Business Law No. 08/2022/QH15 ("Insurance Business Law 2022"). The 2022 Insurance Business Law, effective from 1 January 2023, replacing the Insurance Business Law No. 24/2000/QH10 dated the 9 December 2000, the Law amending and supplementing a number of articles of the Law Insurance Business Law No. 61/2010/QH12 dated 24 November 2010, and the Law modifying and supplementing a number of articles of the Insurance Business Law and Intellectual Property Law No. 42/2019/QH14 dated 14 June 2019 ("Insurance Business Law 2000").

Decree No. 46/2023/ND-CP detailing the implementation of a number of articles of the Law on Insurance Business 2022 ("Decree 46") issued by the Government on 1 July 2023 and Circular No. 67/2023/TT-BTC on guidelines for the Law on Insurance Business 2022 and Decree 46 ("Circular 67") issued by the Ministry of Finance on 2 November 2023.

Decree 46, effective from 1 July 2023, replaces Decree No. 73/2016/ND-CP dated 1 July 2016 ("Decree 73"), on details of implementation of the 2000 Insurance Business Law. Circular 67, effective from 2 November 2023, replaces a number of articles of Circular No. 50/2017/TT-BTC dated 15 May 2017, on guidelines for Decree No. 73/2016/ND-CP. Accordingly, a number of regulations set forth in Decree 46 and Circular 67, which include financial and financial reporting provisions, will take effect from the year 2023.

3.2 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash in banks and short-term, highly liquid investments with an original maturity of less than three months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

3.3 Receivables

Receivables are presented in the financial statements at the carrying amounts due from customers and other debtors, after provision for doubtful debts.



NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.3 Receivables (continued)

The provision for doubtful debts represents amounts of outstanding receivables at the balance sheet date which are doubtful of being recovered. Increases or decreases to the provision balance are recorded as general and administrative expenses in the income statement. When bad debts are determined as unrecoverable and accountant writes off those bad debts, the differences between the provision for doubtful receivables previously made and historical cost of receivables are included in the income statement.

Details the provision rates for overdue receivables are as follows:

| Overdue status | Provision rate |
|---|----------------|
| From six (6) months to less than one (1) year | 30% |
| From one (1) to less than two (2) years | 50% |
| From two (2) to less than three (3) years | 70% |
| From three (3) years and above | 100% |

3.4 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses on the balance sheet and amortized over the period for which the amounts are paid or the period in which economic benefits are generated in relation to these expenses.

3.5 Fixed assets

Fixed assets are stated at cost less accumulated depreciation/amortization.

The cost of a fixed asset comprises its purchase price and any directly attributable costs of bringing the asset to working condition for its intended use.

Expenditure for additions, improvements and renewals are capitalized and expenditure for maintenance and repairs are charged to the income statement.

When assets are sold or retired, their cost and accumulated depreciation/amortization are removed from the balance sheet and any gain or loss resulting from their disposal is included in the income statement.

3.6 Depreciation and amortization

Depreciation and amortization of tangible and intangible assets are calculated on a straight-line basis over the estimated useful lives of these assets as follows:

| 2 - 5 years |
|-------------|
| 3 years |
| 3 years |
| 3 years |
| 3 - 5 years |
| |

3.7 Construction in progress

Properties in the course of construction for operation, rental or administrative purposes, or for the purposes not yet determined, are carried at cost. Cost includes professional fees, and other expenses for qualifying assets, with in accordance with the Company's accounting policy. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

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3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continue)

3.8 Leased assets

The determination of whether an arrangement is, or contains a lease, is based on the substance of the arrangement at inception date and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of specific assets and the arrangement conveys a right to use the asset.

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership of the asset to the lessee. All other leases are classified as operating leases.

Rentals under operating lease contracts are charged to the income statement on a straight-line basis over the term of the lease.

3.9 Investments

Held-to-maturity investments

Held-to-maturity investments are stated at their acquisition costs. After initial recognition, held-to-maturity investments are measured at recoverable amount. Any impairment loss incurred is recognised as expense in the financial statements and deducted against the value of such investments.

3.10 Payables and accruals

Payables and accruals are recognized for amounts to be paid in the future for goods and services received, whether or not billed to the Company.

3.11 Accrual for severance pay

The severance pay to employee is accrued at the end of each reporting year for all employees who have been in service for more than 12 months up to the balance sheet date at the rate of one-half of the average monthly salary for each year of service up to 31 December 2008 in accordance with the Labour Code and related implementing guidance.

This accrued severance pay is used to settle the termination allowance to be paid to employee upon termination of their labour contract following Article 46 of the Labour Code.

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

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3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.12 Technical reserves

The technical reserves include: (i) unearned premium reserve, (ii) claim reserve and (iii) catastrophe reserve. The reserving methodologies are based on Circular No. 67/2023/TT-BTC dated 2 November 2023 issued by the MoF on financial regime applicable to insurers and insurance brokers ("Circular 67") and Decree No. 46/2023/ND-CP dated 1 July 2023 of the MoF ("Decree 46"). Details of such reserving methodologies as at 31 December 2023 are as follows:

a. For general insurance policies:

(i) Unearned premium reserve

Establishment method based on the coefficient of the insurance policy term: Daily prorata method outlined in Point c, Clause 2, Article 35, Circular 67, as follows:

This method may be employed for calculating the unearned premium reserve for insurance/reinsurance policies of different terms according to the following formula:

| | | Premium * Remaining day of the insurance/reinsurance |
|------------------|---|--|
| Unearned premium | | policy |
| reserve | = | Number of coverage days |
| | | Number of coverage days |

(ii) Claim reserves

Method of establishing claim reserves according to statistics on claim records outlined in Clause 1, Article 36, Circular 67: Under this method, the Company establishes 2 types of reserves:

- Claim reserve for incurred but not settled ("IBNS") losses (by the end of the fiscal year): Claim reserve is established for each insurance type based on the estimated claim amount for each loss that has been reported but has not been settled by the end of the fiscal year, outlined in Point a, Clause 1, Article 36, Circular 67 of the MoF.
- Claim reserve for inccured but not reported ("IBNR") losses is establish a rate of 3% of the insurance premium for each insurance types, outlined in Point b, Clause 1, Article 36, Circular 67 of the MoF.

(iii) Catastrophe reserve

Annual establishment is 1% of the retained premiums by each insurance type, outlined in Point b, Clause 2, Article 36, Circular 67 of the MoF.

The maximum amount that can be used from the reserves for major losses is calculated for each insurance type according to the following outlined in Point b, Clause 2, Article 36, Circular 67 of the MoF.

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

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3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.12 Technical reserves (continued)

b. For health insurance policies with term of 01 year or less:

(i) Unearned premium reserve

Establishment method based on the coefficient of the insurance policy term: Daily prorata method outlined in Point c, Clause 2, Article 35, Circular 67, as follows:

This method may be employed for calculating the unearned premium reserve for insurance/reinsurance policies of different terms according to the following formula:

| Unearned premium | | Insurance premiums * Remaining day of insurance/reinsurance policy |
|------------------|---|--|
| reserve | = | Number of coverage days |

(ii) Claim reserve

Method of establishing claim reserves according to statistics on claim records outlined in Clause 1, Article 36, Circular 67: Under this method, the Company establishes 2 types of reserves.

- ▶ Claim reserve for incurred but not settled ("IBNS") losses (by the end of the fiscal year): Claim reserve is established for each insurance type based on the estimated claim amount for each loss that has been reported but has not been settled by the end of the fiscal year, outlined in Point a, Clause 1, Article 36, Circular 67 of the MoF.; and
- Claim reserve for inccured but not reported ("IBNR") losses is establish a rate of 3% of the insurance premium for each insurance types, outlined in Point b, Clause 1, Article 36, Circular 67 of the MoF.

(iii) Resilience reserve

Annual establishment is 1% of the retained premiums by each insurance type, outlined in Point b, Clause 2, Article 36, Circular 67 of the MoF

The maximum amount that can be used from the reserves for major losses is calculated for each insurance type according to the following outlined in Point b, Clause 2, Article 36, Circular 67 of the MoF.

3.13 Statutory reserve fund

The statutory reserve fund is established in order to supplement the Company's charter capital and ensure its solvency. Appropriation to the statutory reserve fund is made annually at 5% of after-tax profit until it reaches 10% of charter capital in compliance with Article 54, Decree 46 of MoF.

3.14 Foreign currency transactions

Transactions in currencies other than the Company's reporting currency of VND are recorded at the actual transaction exchange rates at transaction dates which are determined as follows:

- ▶ Transactions resulting in receivables are recorded at the buying exchange rates of the commercial banks designated for collection;
- ▶ Transactions resulting in liabilities are recorded at the selling exchange rates of the commercial banks designated for payment;
- Capital contributions are recorded at the buying exchange rates of the commercial banks designated for capital contribution; and

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

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3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.14 Foreign currency transactions (continued)

Payments for assets or expenses without liabilities initially being recognised is recorded at the buying exchange rates of the commercial banks that process these payments.

At the end of the period, monetary balances denominated in foreign currencies are translated at the actual exchange rates at the balance sheet dates which are determined as follows:

- Monetary assets are translated at buying exchange rate of the commercial bank where the Company conduct transactions regularly; and
- Monetary liabilities are translated at selling exchange rate of the commercial bank where the Company conduct transactions regularly.

All exchange differences incurred during the year and arising from the revaluation of monetary accounts denominated in foreign currency at year-end are taken to the income statement.

3.15 Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognized:

(i) Gross written premium

Gross written premiums are recognized in accordance with Circular 67 on guidelines for the accounting policies on non-life insurers, reinsurers, insurance brokers and branches of foreign non-life insurers.

Accordingly, gross written premium is recognized as revenues from insurance business as follows: (1) When the insurance policy has been concluded between the insurer or foreign branch of non-life insurer and the policyholder has paid the full premium; (2) there is evidence about coverage acceptance and the insured has paid full premium; (3) when the insurance policy has been concluded and the Company has an agreement with the policyholder on the premium payment period, the Company shall record revenues from the premium that the policyholder must pay according to the agreement in the insurance policy at the beginning of the insurance period; (4) when the insurance policy has been concluded and there is an agreement for the policyholder to pay the premium in installments under the insurance policy, the Company record revenues from the premium corresponding to the period or periods of premium that have incurred, and shall not record revenues from the premium that has not yet come due for the policyholder to pay according to the agreement under the insurance policy.

Insurance policies that were signed before the effective date of the Law on Insurance Business 2022 and still have contractual terms will continue to be implemented as per the regulations of the Law at the time the insurance policy was signed, unless the parties involved in the insurance policy have an agreement to modify or supplement the contract to comply with the Law on Insurance Business 2022 and to apply the elaboration of the Law on Insurance Business 2022.

Advance premium before due date is recorded as "Short-term unearned revenue" in the balance sheet as at the balance sheet date.

(ii) Interest

Revenue is recognized as the interest accrues (taking into account the effective yield on the asset) unless recoverability is improbable.

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.16 Expense recognition

(i) Claim expenses

Claim expense is recognized at the point of time when the claim documents are completed and approved by authorized personnel. In case there is no conclusion of the final insured amount, but the Company has a certainty that the loss was under the insurance coverage and claimed a part of compensation at the request of customers, this claim payment was also recorded as claim expense.

(ii) Commission expenses

Commission expense is recognized when incurred. Commission expense is calculated at percentage of gross written premium and recognized in the income statement. The percentage of commission over the gross written premium for specific line of insurance is stipulated in Circular 67. At the end of accounting period, commission expenses are amortized and recognized in the income statement in proportion to the earned premium.

(iii) Bonus and supporting fee for agent

According to Clause 1, Article 52, Circular 67 of MoF, bonuses and support for insurance agents and other benefits as agreed in the agency contracts are provided as follows:

As for health insurance: Total bonuses, support, and other benefits of insurance agents do not exceed 100% of the insurance agent commission of all health insurance policies marketed in the fiscal year;

As for non-life insurance: Total bonuses, support, and other benefits of insurance agents do not exceed 50% of the insurance agent commission of all non-life insurance policies marketed in the fiscal year.

(vi) Other general administrative expenses

Other general and administrative expense is recognized on accrual basis.

3.17 Recognition of reinsurance activities

(i) Reinsurance ceded

Reinsurance premium ceded under treaty reinsurance agreements are recognized when gross written premiums within the scope of the treaty agreements are recognized.

Reinsurance premium ceded under facultative reinsurance agreements is recognized when the facultative reinsurance agreement has been entered into by the Company and when gross written premiums within the scope of the facultative agreements are recognized.

Reinsurance recovery is recognized when there is evidence of liability on the part of the reinsurer.

Ceded reinsurance commission is recognized when there is a corresponding reinsurance premium ceded. At the end of accounting period, the part of ceded reinsurance commission which is not included in income of period corresponding with unearned premium of reinsurance ceded must be determined and allocated in the subsequent periods using the approved method from the MoF for unearned premium reserve as mentioned at Point 3.12.

(ii) Reinsurance assumed

Reinsurance assumed under facultative arrangement:

- ▶ Reinsurance premium assumed is recognized when the facultative reinsurance agreement has been entered into by the Company and a statement of account (for each facultative reinsurance agreement) has been received from the cedants;
- ▶ Claim expenses for reinsurance assumed is recognized when there is evidence of liability of the Company and when a statement of account has been sent to the Company; and

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

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3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.17 Recognition of reinsurance activities (continued)

(ii) Reinsurance assumed (continued)

Assumed reinsurance commission is recognized when the reinsurance premium is assumed and when a statement of account has been sent to the Company. At the end of accounting period, the part of reinsurance commission which is not included in expenses of period corresponding with unearned premium of reinsurance assumed must be determined and allocated in the subsequent periods using the approved method from the MoF for unearned premium reserve as mentioned at Point 3.12.

3.18 Taxation

3.18.1 Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rate and tax laws used to compute the amount are those that are enacted as at the balance sheet date.

Current income tax is charged or credited to the income statement, except when it relates to items recognized directly to equity, in which case the current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Company to set off current tax assets against current tax liabilities and when the Company intends to settle its current tax assets and liabilities on a net basis.

3.18.2 Deferred tax

Deferred tax is provided using the balance sheet method on temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except where the deferred tax liability arises from the initial recognition of an asset or liability in a transaction which at the time of the related transaction affects neither the accounting profit nor taxable profit or loss.

Deferred tax assets are recognised for all deductible temporary differences, carried forward unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised, except where the deferred tax asset in respect of deductible temporary difference which arises from the initial recognition of an asset or liability which at the time of the related transaction, affects neither the accounting profit nor taxable profit or loss.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Previously unrecognized deferred tax assets are reassessed at each balance sheet date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to be applied in the years when the asset is realized or the liability is settled based on tax rates and tax laws that have been enacted at the balance sheet date.

Deferred tax is charged or credited to the income statement, except when it relates to items recognized directly to equity, in which case the deferred tax is also dealt with in the equity account.

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

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3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.18 Taxation (continued)

3.18.2 Deferred tax (continued)

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority on:

- either the same taxable entity; or
- when the Company intends either settle current tax liabilities and assets on a net basis or to realize the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

3.19 Financial instruments

Financial instruments – initial recognition and presentation

Financial assets

Financial assets within the scope of Circular No. 210 /2009/TT-BTC dated 6 November 2009 issued by the MoF providing guidance for the adoption in Vietnam of the International Financial Reporting Standards on presentation and disclosures of financial instruments ("Circular 210") are classified, for disclosures in the notes to the financial statements, as financial assets at fair value through profit or loss, held-to-maturity investments, loans and receivables or available-for-sale financial assets as appropriate. The Company determines the classification of its financial assets at initial recognition.

All financial assets are recognised initially at cost plus directly attributable transaction costs.

The Company's financial assets include cash, short-term and long-term deposits, trade and other receivables, insurance deposit and other deposits, reinsurance assets and unquoted financial instruments.

Financial liabilities

Financial liabilities within the scope of Circular 210 are classified, for disclosures in the notes to the financial statements, as financial liabilities at fair value through profit or loss or financial liabilities measured at amortised cost as appropriate. The Company determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognised initially at cost net of directly attributable transaction costs.

The Company's financial liabilities include trade and other payables, claim reserves and accrued expense.

Financial instruments - subsequent measurement

There is currently no guidance in Circular 210 in relation to subsequent re-measurement of financial instruments. Accordingly, the financial instruments are subsequently re-measured at cost.

Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the balance sheet if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

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3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.20 Use of estimates

The preparation of the financial statements requires the Management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent liabilities. These estimates and assumptions also affect the income and expenses and the resultant provisions. Such estimates are necessarily based on assumptions about several factors involving varying degrees of judgment and uncertainty and actual results may differ resulting in future changes in such provisions.

3.21 Related parties

Parties are considered to be related parties of the group if one party has the ability to control the other parties or exercise significant influence over the other party in making financial and operating decisions, or when the group and other party are under common control or under common significant influence. Related parties can be enterprise or individual, including close members of their families.

4. CASH AND CASH EQUIVALENTS

| | | VND |
|--|---|--|
| | Ending balance | Beginning balance |
| Cash on hand <i>In VND</i> | 5,000,000 5,000,000 | 19,988,537 19,988,537 |
| Demand deposits at banks In VND (*) In USD | 109,340,264,756 19,949,604,774 89,390,659,982 | 138,685,964,457 13,270,519,681 125,415,444,776 |
| | 109,345,264,756 | 138,705,952,994 |

^(*) As at 6 December 2022, the Company requested the bank to issue a guarantee commitment to participate in the bidding with the amount of VND1,000,000,000 (In words: VND one billion). At 1 December 2023, the Company signed an Agreement on amendments and supplements to the effective period of the Letter of Guarantee from 6 December 2022 to 2 June 2024. Accordingly, the company has deposited this amount at the bank.

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

5. INVESTMENTS

| | | | | ONN |
|--|-------------------|-------------------|------------------------------------|------------------------------------|
| | Ending balance | alance | Beginning balance | balance |
| | Cost | Carrying value | Cost | Carrying value |
| Short-term Term deposits (i) Government bonds (ii) | 1,022,852,780,365 | 1,022,852,780,365 | 897,653,946,545 154,503,000,000 | 897,653,946,545 149,950,893,236 |
| | 1,222,852,780,365 | 1,174,336,440,597 | 1,052,156,946,545 | 1,047,604,839,781 |
| Long-term Government bonds (iii) | 50,000,000,000 | 64,054,790,883 | 158,565,500,000 | 154,971,571,719 |
| | 50,000,000,000 | 64,054,790,883 | 158,565,500,000 | 154,971,571,719 |
| | 1,272,852,780,365 | 1,238,391,231,480 | 1,210,722,446,545 | 1,202,576,411,500 |

Term deposits have original terms of more than three (3) months and remaining periods up to one (1) year, and annual interest rates ranging from 4.3% to 9.0%. 9

⁽ii) Short term Government bonds have remaining terms of up to one (1) year and annual interest rate ranging from 2.9% to 8.8%.

⁽iii) Long term Government bonds have remaining terms from more than one (1) year up to five (5) years and annual interest rates 8.8%.

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

6. SHORT-TERM RECEIVABLES

| | | VND |
|--|---|---|
| | Ending balance | Beginning balance |
| Insurance receivables Premium receivables Reinsurance claim recoveries | 37,366,883,833 36,717,849,036 550,756,496 | 23,180,569,307 22,495,836,789 361,596,585 |
| In which: Receivable from Liberty Mutual Insurance Company (Note 29) Co-insurance recoverable | <i>550</i> ,7 <i>56</i> , <i>4</i> 9 <i>6</i> 98,278,301 | 361,596,585 323,135,933 |
| Other receivables Interest receivables Other short-term mortgages, deposits Other short-term receivables | 71,837,860,925 57,676,666,670 3,374,469,240 10,786,725,015 | 47,218,275,479 35,406,844,895 1,471,403,741 10,340,026,843 |
| Provision for doubtful debts | (7,239,249,929) | (7,213,713,416) |
| | 101,965,494,829 | 63,185,131,370 |

7. UNALLOCATED COMMISSION EXPENSES

Unallocated commission expenses were the part of commission expenses which were not included in expenses of the year corresponding with direct and reinsurance unearned premium and will be allocated in subsequent years in accordance with Circular 232.

| Ending balance | 25,203,225,179 | 23,410,940,465 |
|---|--|--|
| Beginning balance Commission paid during the year Allocated to expenses during the year | 23,410,940,465 49,977,760,962 (48,185,476,248) | 23,742,438,536 48,301,297,399 (48,632,795,470) |
| | Current year | VND Previous year |

8. TAX AND OTHER RECEIVABLES FROM THE STATE

| | | VND |
|--------------------------------|----------------|-------------------|
| | Ending balance | Beginning balance |
| Corporate income tax over paid | • | 3,522,830,814 |

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

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9. INSURANCE DEPOSIT

Statutory insurance deposit is a deposit calculated at 2% of the minimum charter capital according to regulations in Insurance Business Law No. 08/2022/QH15 and Decree 46/2023/ND-CP. As at 31 December 2023, the company had made a deposit at the Joint Stock Commercial Bank for Foreign Trade of Vietnam, Ho Chi Minh, with an amount of 8,000,000,000 VND and an interest rate of 4.6% per annum. (31 December 2022: VND 6,000,000,000 earned 7.9% of interest per annum).

10. OTHER LONG-TERM RECEIVABLES

| | | VND |
|------------------------------------|-----------------------------|-----------------------------|
| | Ending balance | Beginning balance |
| Deposits for offices rental Others | 5,267,327,480 10,250,000 | 5,267,327,480 10,250,000 |
| | 5,277,577,480 | 5,277,577,480 |

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

11. TANGIBLE FIXED ASSETS

| | | | | | NND |
|--|---------------------------|--|-------------------------------------|----------------------------------|--|
| | Furniture and fixtures | Computer equipment | Office equipment | Motor vehicles | Total |
| Cost | | | | | |
| Beginning balance New purchase | 9,590,209,561 | 19,621,226,175 3,358,258,000 (768,203,902) | 5,120,661,425 - (914,084,836) | 265,149,273 - (39,764,545) | 34,597,246,434 3,358,258,000 (1,722,053,283) |
| Ending balance | 9,590,209,561 | 22,211,280,273 | 4,206,576,589 | 225,384,728 | 36,233,451,151 |
| In which: Fully depreciated | 8,933,189,600 | 17,829,672,273 | 4,206,576,589 | 225,384,728 | 31,194,823,190 |
| Accumulated depreciation | | | | | |
| Beginning balance Charge for the year | 9,243,449,026 | 18,283,422,629 1,594.825,047 | 5,120,661,425 | 265,149,273 | 32,912,682,353 1.813.831.701 |
| Disposal | | (768,203,902) | (914,084,836) | (39,764,545) | (1,722,053,283) |
| Ending balance | 9,462,455,680 | 19,110,043,774 | 4,206,576,589 | 225,384,728 | 33,004,460,771 |
| Net carrying amount | | | | | |
| Beginning balance | 346,760,535 | 1,337,803,546 | | 1 | 1,684,564,081 |
| Ending balance | 127,753,881 | 3,101,236,499 | T I | | 3,228,990,380 |

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

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12. INTANGIBLE ASSETS

| | | | VND |
|-----|--|------------------------------------|---------------------------------------|
| | | | Computer |
| | | | software |
| | Cost | | |
| | Beginning balance | | 46,811,275,804 |
| | Transferred from construction in progress | | 1,865,713,363 |
| | Ending balance | | 48,676,989,167 |
| | In which: | | 43,681,747,418 |
| | Fully depreciated | | 40,001,747,470 |
| | Accumulated amortization | | |
| | Beginning balance | | 42,660,878,663 |
| | Charge for the year | | 3,265,952,850 |
| | Ending balance | | 45,926,831,513 |
| | Net carrying amount | | |
| | Beginning balance | | 4,150,397,141 |
| | Ending balance | | 2,750,157,654 |
| 13. | CONSTRUCTION IN PROGRESS | | |
| 10. | | English halana | Designing helence |
| | | Ending balance | Beginning balance |
| | Developed software | 5,285,393,691 | 19,300,418,591 |
| | | | |
| 14. | TRADE PAYABLES | | |
| | | | VND |
| | | Ending balance | Beginning balance |
| | Trade payables for insurance activities | 23,981,709,470 | 21,191,581,229 |
| | Commission payables | 10,176,507,958 | 6,913,793,778 |
| | Claim payables | 5,154,173,546 3,041,226,942 | 7,051,403,311 2,378,504,742 |
| | Refund premium payables Reinsurance premium payables | 2,228,305,879 | 2,328,630,845 |
| | In which: | 2,223,000,010 | _,,,- |
| | Payable to Liberty Mutual Insurance | | |
| | Company (Note 29) | 1,900,426,934 | 1,381,113,251 |
| | Co-insurance premium payables | 716,350,243 2,665,144,902 | 51,690,373 2,467,558,180 |
| | Others | 2,000,144,902 | 2,407,000,100 |
| | Other trade payables | 2,329,861,116 2,329,861,116 | 1,595,624,481 1,595,624,481 |
| | Trade payables to suppliers | 2,329,861,116 | 22,787,205,710 |
| | | 20,311,370,300 | <u> </u> |

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

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15. TAX AND OTHER STATUTORY OBLIGATIONS

| | | Movement du | uring the year | |
|-------------------------|---|----------------|------------------|---------------------------|
| , | Beginning balance Payable/ (Receivable) | Payable | Paid | Ending balance Payable |
| Value added tax | 1,834,746,886 | 17,955,393,472 | (16,130,609,495) | 3,659,530,863 |
| Personal income tax | 929,657,585 | 17,544,339,562 | (17,453,815,401) | 1,020,181,746 |
| Corporate income tax | (3,522,830,814) | 9,614,660,140 | (5,686,414,592) | 405,414,734 |
| Foreign withholding tax | 157,044,008 | 8,029,090,269 | (7,391,656,798) | 794,477,479 |
| Income tax of agents | 156,859,353 | 1,803,524,185 | (1,793,681,114) | 166,702,424 |
| | (444,522,982) | 54,947,007,628 | (48,456,177,400) | 6,046,307,246 |

16. SHORT-TERM ACCRUED EXPENSES

| | | VND |
|---|---|---|
| | Ending balance | Beginning balance |
| Performance bonus Operating expenses Others | 13,993,151,651 14,413,313,351 540,000,000 | 19,007,006,425 17,552,598,752 900,000,000 |
| | 28,946,465,002 | 37,459,605,177 |

17. UNEARNED COMMISSION INCOME

Unearned commission income was the part of commission which was not allocated in income of the year corresponding with reinsurance ceded unearned premium and will be allocated in subsequent year in accordance with Circular 232.

| | 1,467,228,602 | 1,366,591,234 |
|---|---|---|
| Beginning balance Increased during the year Allocated to income during the year | 1,366,591,234 3,218,387,574 (3,117,750,206) | 1,075,338,587 3,181,840,949 (2,890,588,302) |
| | Current year | VND Previous year |

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

18. TECHNICAL RESERVES

18.1. Claim reserve and unearned premium reserve

| | | | | | | ONA |
|---|--|---------------------------------|----------------------------------|--|---------------------------------|----------------------------------|
| | | Ending balance | | F | Beginning balance | |
| | Direct insurance premium and assumed reinsurance premium | Ceded reinsurance premium | Net amount | Direct insurance premium and assumed reinsurance premium | Ceded reinsurance premium | Net amount |
| Claim reserve | 65,009,533,442 | 4,956,091,872 | 60,053,441,570 | 81,194,879,576 | 3,671,667,218 | 77,523,212,358 |
| - Outstanding case claim reserve - IBNR claim reserve | 46,513,301,411 18,496,232,031 | 603,730,337 4,352,361,535 | 45,909,571,074 14,143,870,496 | 63,130,721,402 18,064,158,174 | 2,954,662,250 717,004,968 | 60,176,059,152 17,347,153,206 |
| Unearned premium reserve | 306,605,002,789 | 5,843,940,629 | 300,761,062,160 | 281,441,070,741 | 5,414,866,066 | 276,026,204,675 |
| | 371,614,536,231 | 10,800,032,501 | 360,814,503,730 | 362,635,950,317 | 9,086,533,284 | 353,549,417,033 |

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

18. TECHNICAL RESERVES (continued)

18.1. Claim reserve and unearned premium reserve (continued)

In particular:

| | | | | | | NND |
|---|--|---------------------------------|-----------------------------------|--|---------------------------------|------------------------------------|
| | | Current year | | | Previous year | |
| | Direct insurance premium and assumed reinsurance premium | Ceded reinsurance premium | Net amount | Direct insurance premium and assumed reinsurance premium | Ceded reinsurance premium | Net amount |
| Claim reserve | | | | | | |
| Beginning balance Movement during the year | 81,194,879,576 (16,185,346,134) | 3,671,667,218 1,284,424,654 | 77,523,212,358 (17,469,770,788) | 72,351,826,432 8,843,053,144 | 867,290,464 2,804,376,754 | 71,484,535,968 6,038,676,390 |
| Ending balance | 65,009,533,442 | 4,956,091,872 | 60,053,441,570 | 81,194,879,576 | 3,671,667,218 | 77,523,212,358 |
| Unearned premium reserve | | | | | | |
| Beginning balance Movement during the year | 281,441,070,741 25,163,932,048 | 5,414,866,066 429,074,563 | 276,026,204,675 24,734,857,485 | 286,297,117,090 (4,856,046,349) | 4,961,026,719 453,839,347 | 281,336,090,371 (5,309,885,696) |
| Ending balance | 306,605,002,789 | 5,843,940,629 | 300,761,062,160 | 281,441,070,741 | 5,414,866,066 | 276,026,204,675 |

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

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18. TECHNICAL RESERVES (continued)

18.2. Catastrophe reserve

| Ending balance | 98,815,197,722 | 92,851,030,488 |
|---------------------------------|---------------------------------|---------------------------------|
| Beginning balance Additional | 92,851,030,488 5,964,167,234 | 87,068,646,083 5,782,384,405 |
| | Current year | Previous year |
| | | VND |

19. OWNER'S EQUITY

19.1 Changes in owner's equity

| | | | | VND |
|---|-----------------------------|------------------------|--------------------|-----------------|
| | Contributed charter capital | Statutory reserve fund | Accumulated losses | Total |
| Previous year Beginning balance | 1,204,072,000,000 | 21,557,936,295 | (276,449,726,426) | 949,180,209,869 |
| Net loss for the year | - | - | (7,045,819,258) | (7,045,819,258) |
| Adjustment to statutory reserve | | (192,684,399) | 192,684,399 | |
| Ending balance | 1,204,072,000,000 | 21,365,251,896 | (283,302,861,285) | 942,134,390,611 |
| Current year | | | | |
| Beginning balance | 1,204,072,000,000 | 21,365,251,896 | (283,302,861,285) | 942,134,390,611 |
| Net profit for the year Appropriation | | | 30,535,415,979 | 30,535,415,979 |
| to statutory reserve | | 1,526,770,799 | (1,526,770,799) | - |
| Ending balance | 1,204,072,000,000 | 22,892,022,695 | (254,294,216,105) | 972,669,806,590 |

19.2 Contributed charter capital

| Liberty UK and Europe | (VND) | (VND) | 100 |
|-----------------------|---------------------|--|-----------|
| Holdings Limited. | 1,204,072,000,000 | 1,204,072,000,000 | |
| | Contributed capital | Total contributed charter capital as per License for Establishment and Operation | Ownership |

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

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20. GROSS WRITTEN PREMIUM

| 20. | GROSS WRITTEN PREMIUM | | |
|------|--|--|---|
| | | | VND |
| | | Current year | Previous year |
| | Automobile Insurance Health and Personal Accident Insurance Fire Insurance Liability Insurance Cargo Insurance Property and Damage Insurance | 377,622,010,521 205,726,945,580 23,292,774,798 5,092,353,830 3,440,415,615 77,875,111 | 381,099,929,451 188,577,076,385 23,054,054,192 4,542,749,397 4,018,004,380 321,840,621 |
| | | 615,252,375,455 | 601,613,654,426 |
| 20.1 | REINSURANCE PREMIUM ASSUMED | | |
| | | | VND |
| | | Current year | Previous year |
| | Fire Insurance | 1,271,056,899 | 524,951,605 |
| | Property and Damage Insurance | 17,635,470 | _ |
| | | 1,288,692,369 | 524,951,605 |
| 21. | REINSURANCE PREMIUM CEDED | | |
| | | | VND |
| | | Current year | Previous year |
| | Fire Insurance Automobile Insurance Liability Insurance Cargo Insurance Health and Personal Accident Insurance Property and Damage Insurance | 9,411,089,268 4,916,969,402 4,175,991,341 1,016,675,801 580,951,949 22,666,650 | 9,734,600,068 8,463,205,072 3,685,140,075 1,049,437,233 903,952,406 63,830,703 |
| | | 20,124,344,411 | 23,900,165,557 |
| | | | |
| 22. | NET CLAIM EXPENSES | | |
| | | | VND |
| | | Current year | Previous year |
| | Direct claim expenses (Note 22.1) Recoveries from reinsurance ceded (Note 22.2) | 259,384,444,254 (1,089,346,537) | 268,700,982,665 (515,504,567) |
| | (Decrease)/increase in direct and reinsurance assumed claim reserve (Note 18.1) | (16,185,180,884) | 8,843,053,144 |
| | Increase in reinsurance ceded claim reserve (Note 18.1) | (1,284,424,654) | (2,804,376,754) |
| | | 240,825,492,179 | 274,224,154,488 |

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

22. NET CLAIM EXPENSES (continued)

22.1 Direct claim expenses

| 44.1 | Direct claim expenses | | |
|------|--|-----------------|-----------------|
| | | | VND |
| | | Current year | Previous year |
| | | | |
| | Automobile Insurance | 182,526,629,308 | 189,819,495,493 |
| | Health and Personal Accident Insurance | 74,301,943,182 | 77,190,114,496 |
| | Fire Insurance | 2,303,996,940 | 944,751,725 |
| | Property and Damage Insurance | 131,110,622 | · · · - |
| | Cargo Insurance | 120,764,202 | 508,334,352 |
| | Liability Insurance | - | 238,286,599 |
| | Elability modification | 259,384,444,254 | 268,700,982,665 |
| | | - | |
| 22.2 | Recoveries from reinsurance ceded | | |
| | | | VND |
| | | Current year | Previous year |
| | | 4 000 775 455 | 050 400 407 |
| | Fire Insurance | 1,006,775,155 | 350,120,407 |
| | Cargo Insurance | 33,727,315 | 101,666,876 |
| | Property and Damage Insurance | 26,222,124 | - |
| | Health and Personal Accident Insurance | 22,621,943 | 16,059,964 |
| | Liability Insurance | _ | 47,657,320 |
| | • | 1,089,346,537 | 515,504,567 |
| | | | • |
| | | | |
| 23. | OTHER UNDERWRITING EXPENSES | | |
| | | | VND |
| | | Currentwoor | Previous year |
| | | Current year | rievious year |
| | All Carlos de C | 62 045 057 050 | 60,213,630,525 |
| | Allowances for sales staff | 62,945,957,050 | |
| | Promotion expenses | 21,441,772,094 | 20,413,093,988 |
| | Insurance business service expenses | 5,546,670,921 | 3,788,940,250 |
| | Loss prevention expenses | 5,181,124,499 | 2,174,140,994 |
| | Compulsory funds | 341,657,890 | 663,739,501 |
| | | 3,755,311,564 | 3,166,215,203 |
| | Other expenses | | |
| | | 99,212,494,018 | 90,419,760,461 |
| | | | |
| 24. | PROFIT FROM FINANCIAL ACTIVITIES | | |
| | | | VND |
| | | Current year | Previous year |
| | | 04 620 450 202 | 60 201 554 197 |
| | Finance income | 91,629,450,203 | 60,391,554,187 |
| | Interest income | 88,834,373,819 | 55,270,652,476 |
| | Foreign exchange gain | 2,707,650,633 | 5,029,781,317 |
| | Other finance income | 87,425,751 | 91,120,394 |
| | Finance expenses | 9,134,715,795 | 4,476,916,018 |
| | | 7,572,050,247 | 2,939,670,851 |
| | Amortization of bond premium | 1,414,664,164 | 1,401,230,941 |
| | Investment management fee | | |
| | Other finance expenses | 148,001,384 | 136,014,226 |
| | | 82,494,734,408 | 55,914,638,169 |

25. GENERAL AND ADMINISTRATIVE EXPENSES

| | | VND |
|--|-----------------|-----------------|
| | Current year | Previous year |
| Salary and allowances | 98,634,222,563 | 109,391,977,394 |
| Expenses for external services | 95,767,461,268 | 91,779,597,661 |
| Computer related cost | 13,453,195,335 | 9,101,889,295 |
| Taxes, fees, and charges | 5,173,105,678 | 5,525,462,482 |
| Depreciation and amortization expenses | | |
| (Note 11, 12) | 5,079,784,551 | 7,674,637,889 |
| Bad debt provision expense/(reversal) | 25,536,513 | (67,874,103) |
| Other expenses | 3,629,831,831 | 1,219,874,347 |
| | 221,763,137,739 | 224,625,564,965 |

26. CORPORATE INCOME TAX

The Company has the obligation to pay corporate income tax ("CIT") at the rate of 20% of taxable profits (2022: 20%).

The Company's tax returns are subject to examination by the tax authorities. Because the application of tax laws and regulations to many types of transactions is susceptible to varying interpretations, amounts reported in the financial statements could be changed at a later date upon final determination by the tax authorities.

26.1 Corporate income tax

The current tax payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted at the balance sheet date.

| | | VND |
|--|---------------|---------------------------|
| | Current year | Previous year |
| Current corporate income tax expense (Note 26.2) | 9,614,660,139 | 1,290,911,058 |
| Adjustment for under accrual of tax from prior years Deferred tax (income)/expense (Note 26.3) | (27,388,067) | 49,798,958 575,324,903 |
| Corporate income tax expenses | 9,587,272,072 | 1,916,034,919 |



26. CORPORATE INCOME TAX (continued)

26.2 Current corporate income tax expense

The reconciliation between accounting profit and taxable profit/(loss) is presented as follows:

| | | VND |
|--|-------------------------------------|---|
| | Current year | Previous year |
| Accounting (loss)/profit before tax | 40,122,688,052 | (5,129,784,339) |
| At CIT rate of 20% (2022: 20%) | 8,024,537,610 | (1,025,956,868) |
| Adjustments to increase: Non-deductible expenses Gain on foreign currencies which was realized in the year | 1,562,734,463 714,582,826 | 2,892,192,829 408,949,541 |
| Adjustments to decrease: Change in accrued expenses Change in depreciation expense Unrealized foreign exchange gain | (212,757,641) - (474,437,119) | (133,424,662) (197,502,767) (653,347,015) |
| Estimated current income tax expense | 9,614,660,139 | 1,290,911,058 |

26.3 Deferred tax income

The following are the deferred tax assets recognised by the Company, and the movements thereon, during the current and previous years.

| | | | | VND |
|--|-------------------|----------------------|-----------------|------------------|
| | Balance | e sheet | Income s | tatement |
| | Ending balance | Beginning balance | Current year | Previous year |
| Deferred tax assets | | | | |
| Accrued expenses | 5,629,221,109 | 5,841,978,750 | (212,757,641) | (133,424,662) |
| Over-depreciation expense | | | | (197,502,767) |
| Provision for doubtful debts | 1,368,051,275 | 1,368,051,275 | | |
| Impact of exchange rate fluctuations | 421,606,551 | 181,460,843 | 240,145,708 | (244,397,474) |
| | 7,418,878,935 | 7,391,490,868 | 27,388,067 | (575,324,903) |
| Net deferred tax assets | 7,418,878,935 | 7,391,490,868 | | |
| Net deferred tax income/(statement | (expense) to inco | ome | 27,388,067 | (575,324,903) |

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

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27. OPERATING LEASE COMMITMENTS

The Company leases its office space, house and vehicles for employees under operating lease agreements. Future rental amounts due under the operating lease agreements as at 31 December 2023 are as follows:

| | December 2020 are as follows: | | |
|-----|--|---------------------------------|----------------------------------|
| | | | VND |
| ŕ | | Ending balance | Beginning balance |
| | Less than one (1) year From one (1) to five (5) years | 24,910,791,704 7,473,381,129 | 22,227,318,602 10,395,954,985 |
| | | 32,384,172,833 | 32,623,273,587 |
| 28. | OFF BALANCE SHEET ITEMS | | |
| | | Ending balance | Beginning balance |
| | Insurance policies signed but not yet effective – VND Foreign currency - USD | 16,337,398,508 3,709,925.71 | 17,974,235,422 5,355,057.42 |

29. TRANSACTIONS WITH RELATED PARTIES

Significant transactions with related parties during the current year were as follows:

| | | | | VND |
|---|--------------|--|--|--|
| Related company | Relationship | Transactions | Current year Revenue/(expense) | Previous year Revenue/(expense) |
| Liberty | Indirect | Payment on behalf | 10,715,704,918 | 7,166,657,993 |
| International Holdings Inc ("LIHI") | Ownership | IT Infrastructure Standardization Consulting fee Software fee | 41,924,346 (3,486,027,574) (4,647,124,880) | 78,398,192 (2,233,771,631) (2,313,816,696) |
| Liberty Mutual Technology Group, Inc. | Affiliate | Data center service fee | (35,710,877,294) | (33,195,249,191) |
| Liberty International Underwriters | Affiliate | Reinsurance premium Reinsurance | (2,326,795,843) | (2,053,112,870) |
| Pte Ltd. | | commission | 265,556,805 | 194,275,200 |
| Liberty Mutual Group Asset Management Inc. | Affiliate | Investment fee | (1,414,664,164) | (1,401,230,941) |
| Liberty Mutual Insurance | Affiliate | Reinsurance premium Reinsurance | (16,446,456,113) | (20,239,712,827) |
| Company | | commission Reinsurance claim | 3,610,868,408 | 3,593,917,461 |
| | | recoveries | 1,089,346,537 | 515,504,567 |
| Liberty International Insurance Limited (Hong Kong) | Affiliate | Management fee IT service fee Payment on behalf | 3,749,622,027 (2,075,853,966) 57,536,016 | 4,663,827,084 (9,227,062,939) |
| Liberty Insurance Pte Ltd (Singapore) | Affiliate | Management fee IT service fee Marketing fee Payment on behalf | (4,004,202,984) (2,770,790,562) - 137,120,354 | (3,331,107,768) (3,213,431,895) (85,302,614) |
| LMG Insurance Public Company Limited (Thailand) | Affiliate | Management fee IT service fee Payment on behalf | 5,407,022,363 (923,243,508) 390,092,681 | 5,498,094,395 (1,147,009,942) |

29. TRANSACTIONS WITH RELATED PARTIES (continued)

Amounts due to and due from related parties at the balance sheet date were as follows:

| | | | | VND |
|---|-----------------------|--|--|---|
| Related company | Relationship | Transactions | Ending balance Receivable/ (Payable) | Beginning balance Receivable/ (Payable) |
| Liberty International Holdings Inc ("LIHI") | Indirect Ownership | Payment on behalf Consulting fee | 3,051,564,537 (10,841,531,303) | 3,183,438,210 (9,711,990,231) |
| Liberty International Underwriters | Affiliate | Reinsurance premium Reinsurance | (368,488,156) | (859,728,603) |
| Pte Ltd. | | commission | 54,359,243 | 111,179,166 |
| Liberty Mutual Group Asset Management Inc. | Affiliate | Investment fee | (363,747,343) | (340,948,200) |
| Liberty Mutual Insurance | Affiliate | Reinsurance premium | (3,222,001,194) | (2,655,292,881) |
| Company | | Reinsurance commission Reinsurance | 1,321,574,260 | 1,274,179,630 |
| | | claim recoveries | 550,756,496 | 361,596,585 |
| Liberty International Insurance Limited (Hong Kong) | Affiliate | Management fee IT service fee | 1,291,877,520 (716,088,577) | 1,293,496,451 (9,108,584,932) |
| Liberty Insurance Pte | Affiliate | Management fee | 970,952,119 | (1,081,671,637) |
| Ltd (Singapore) | | IT service fee | 66,064,876 | |
| LMG Insurance Public Company Limited (Thailand) | Affiliate | Management fee IT service fee | 1,713,588,210 (383,200,374) | 590,732,583 (1,148,888,440) |

Remuneration to members of the Members' Council and Management:

| | | VND |
|-----------------------------------|---------------------------------|---------------------------------|
| | Current year | Previous year |
| Salaries and bonus Other benefits | 16,077,366,034 1,059,533,401 | 28,673,777,278 2,029,639,024 |
| | 17,136,899,435 | 30,703,416,302 |

30. RISK MANAGEMENT FRAMEWORK

30.1 Governance framework

The primary objective of the Company's risk and financial management framework is to protect the Company from events that hinder the sustainable achievement of financial performance objectives. The Members' Council and Management recognize the importance of having efficient and effective risk management systems in place.

The Company has established a procedure with clear terms of reference from the Members' Council. A policy framework has been developed and implemented which sets out the risk profiles for the Company, risk management, control and business conduct standards for the Company's operations. Each policy has a member of the Management charged with overseeing compliance with the policy throughout the Company.

30.2 Risk management objectives, policies and processes for management of insurance risk

The primary insurance activity carried out by the Company is the assumption of risk of loss from persons or organisations that are directly subject to the risk. Such risks may relate to property, liability, accident, health, financial or other perils that may arise from an insured event. As such the Company is exposed to the uncertainty surrounding the timing and severity of claims under the contract. The Company also has exposure to market risk through its insurance and investment activities.

The Company manages its insurance risk through underwriting limits, approval procedures for transactions that involve new products or those exceed set limits, risk diversification, pricing guidelines, reinsurance and monitoring of emerging issues.

30.3 Capital management and regulatory framework

The primary capital management objective of the Company is to maintain a strong capital base to support the development of its business and to comply with regulatory capital requirements at all times. The Company recognizes the impact on returns of the level of equity capital employed and seek to maintain a prudent balance.

Regulatory capital requirements arise from the operations of the Company require the Company to hold assets sufficient to cover liabilities and satisfy the solvency margin requirements in Vietnam. The principal solvency requirements applicable to the Company are those set out in Circular 67.

The table below summarizes the minimum regulatory solvency margin and the solvency margin of the Company. Regulators are primarily interested in protecting the rights of policyholders and monitor them closely to ensure that the insurance companies are satisfactorily managing affairs for their benefit. At the same time, regulators are also interested in ensuring that the Company maintain appropriate solvency position to meet unforeseen liabilities arising from economic shocks or natural disasters.

| | Company Solvency Capital VND | Minimum Solvency Margin VND | Solvency Margin Ratio |
|------------------|------------------------------------|-----------------------------------|--------------------------|
| 31 December 2023 | 912,269,710,571 | 149,104,180,853 | 612% |
| 31 December 2022 | 874,451,345,373 | 144,559,610,119 | 605% |

The solvency ratio of the Company is calculated based on the relevant regulations promulgated by the MoF in Vietnam.

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

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30. RISK MANAGEMENT FRAMEWORK (continued)

30.4 Underwriting strategy

The Company's underwriting strategy seeks diversity to ensure a balanced mix of business portfolio and is based on a large portfolio of similar risks over a number of years and, as such, reduces the variability of the outcome.

30.5 Reinsurance strategy

The Company reinsures a portion of the insurance risks it underwrites in order to control its exposures to losses and protect its capital, through treaty and facultative reinsurance arrangements. These reinsurance agreements transfer part of the risk and limit the exposure from loss of each insurance contract. The amount of each risk retained depends on the Company's evaluation of the specific risk, subject in certain circumstances, to maximum limits based on characteristics of coverage. Under the terms of the reinsurance agreements, the reinsurer agrees to reimburse the ceded amount in the event the claim is paid. However, the Company remains liable to its policyholders with respect to ceded portion if any reinsurer fails to meet the obligations it assumes.

Ceded reinsurance contains credit risk, and to minimize such risk, only those reinsurers meeting the Company's credit rating standard, either assessed from public rating information or internally investigations, will be used.

31. MANAGEMENT OF INSURANCE AND FINANCIAL RISK

The Company issues contracts that transfer insurance risk or financial risk or both. The following gives details of the Company's main products and the ways in which it manages the associated risks.

31.1 Insurance risk

Assumptions, changes in assumptions and sensitivity analysis

The process used to determine the assumptions is intended to result in estimates of the most likely outcome. The sources of data used as inputs for the assumptions are internal, based on detailed studies that are carried out regularly. The assumptions are checked to ensure that they are consistent with other observable information. There is more emphasis on current trends, and where there is insufficient historical information, prudent assumptions are used.

The nature of the business makes it very difficult to predict with certainty the outcome of any particular claim and the ultimate cost. Each notified claim is assessed on a case by case basis with due regard to the circumstances, information available from loss adjusters and historical evidence of similar claims. Case estimates are reviewed regularly and are updated as and when new information arises. The impact of many of the factors affecting the ultimate loss is difficult to estimate. The provisions are based on information currently available. However, the ultimate liabilities may vary as a result of subsequent developments.

The key method in calculating the claim reserves is based on Circular 67 issued by the MoF. Details of such reserving methodologies are as follows:

Claim reserve includes the reserve for outstanding case claims and for claims incurred but not reported.

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

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31. MANAGEMENT OF INSURANCE AND FINANCIAL RISK (continued)

31.1 Insurance risk (continued)

- Outstanding case claim reserve is established based on the estimated claim payments for each claim for which the insurer is liable, which is either notified to the insurer or requested for payment but is still unresolved at the end of the financial year in accordance to the Circular 67; and
- Reserve for incurred but not reported claims for which the insurer is liable ("IBNR") is established according to Circular 67 for applying the rate equal to 3% of retained premium for each insurance product.

For general insurance contracts the most significant risks arise from climate changes and natural disasters. Vietnam has suffered heavily from catastrophic losses such as tropical typhoon, river flood, flash flood, heavy rain and landslide. It is expected that tropical typhoon will affect Vietnam regularly with the high severity and insured losses. In view of the exposures, the general insurance has arranged the reinsurance protection for the fire, engineering, motor, marine cargo portfolios against the catastrophic events to minimize the risks.

The above risk exposure is mitigated by diversification across a large portfolio of insurance contracts. The variability of risks is improved by careful selection and implementation of underwriting strategies, which are designed to ensure that risks are diversified in terms of type of risk and level of insured benefits. This is largely achieved through diversification across industry sectors. Further, strict claim review policies to assess all new and ongoing claims, regular detailed review of claims handling procedures and frequent investigation of possible fraudulent claims are all policies and procedures put in place to reduce the risk exposure of the general insurance. The general insurance further enforces a policy of activity managing and promptly pursuing claims, in order to reduce its exposure to unpredictable future developments that can negatively impact the business. Inflation risk is mitigated by taking expected inflation into account when estimating insurance contract liabilities.

The Company has also limited its exposure by imposing maximum claim amounts on certain contracts as well as the use of reinsurance arrangements in order to limit exposure to catastrophic events (e.g. typhoon and flood damages).

The purpose of these underwriting and reinsurance strategies is to limit exposure to catastrophes based on the general insurance's risk appetite as decided by management. The management may decide to increase or decrease the maximum tolerances based on market conditions and other factors.

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

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31. MANAGEMENT OF INSURANCE AND FINANCIAL RISK (continued)

31.1 Insurance risk (continued)

Claim data table

The table below presents estimates of cumulative claim incurred and cumulative payment to date:

Currency: million VND

| ITEMS | | | Accide | ent year | | |
|---|---------|---------|----------|----------|---------|-----------|
| | 2019 | 2020 | 2021 | 2022 | 2023 | Total |
| At end of accident year | 1 | 2 | 3 | 4 | 5 | 6 |
| I. Estimate of cumulative claims incurred | | | | | | Sant Mile |
| 1 | 290,610 | 286,204 | 241,298 | 283,467 | 247,938 | 1,349,517 |
| 2 | 283,576 | 281,761 | 235,024 | 278,891 | _ | 1,079,252 |
| 3 | 282,868 | 281,278 | 234,951 | - | - | 799,097 |
| 4 | 282,868 | 280,756 | - | - | - | 563,624 |
| 5 | 282,868 | _ | - | - | - | 282,868 |
| Current estimate of cumulative claims incurred (1) | 282,868 | 280,756 | 234,951 | 278,891 | 247,938 | 1,325,404 |
| II. Cumulative claim payment | | | | | | |
| 1 | 215,300 | 226,463 | 189,881 | 222,720 | 202,481 | 1,056,845 |
| 2 | 281,556 | 280,323 | 234,142 | 278,489 | _ | 1,074,510 |
| 3 | 282,924 | 280,958 | 234,858 | - | - | 798,740 |
| 4 | 282,924 | 281,161 | <u>-</u> | | | 564,085 |
| 5 | 283,140 | - | - | | - | 283,140 |
| Cumulative claim payment to date (2) | 283,140 | 281,161 | 234,858 | 278,489 | 202,481 | 1,280,129 |
| III. Net outstanding claim reserve (3) = (1) - (2) | (272) | (405) | 93 | 402 | 45,457 | 45,275 |
| IV. Current estimate of surplus/(deficit) (4) | (28) | | 95 | 402 | 45,432 | 45,901 |
| V. Percentage of current estimate of surplus/(deficit) over current estimate of cumulative claims incurred (5) = (4)/(1)*100% | 0% | 0% | 0% | 0% | 18% | 3.5% |

31. MANAGEMENT OF INSURANCE AND FINANCIAL RISK (continued)

31.2 Financial risk

The Company's principal financial liabilities comprise trade and other payables. Financial assets of the Company comprise cash and term deposits, bonds, trade and other receivables that arise directly from its operations. The Company does not hold or issue derivative financial instruments.

The Company is exposed to market risk, credit risk and liquidity risk.

Risk management is integral to the whole business of the Company. The Company has a system of controls in place to create an acceptable balance between the cost of risks occurring and the cost of managing the risks. The management continually monitors the Company's risk management process to ensure that an appropriate balance between risk and control is achieved.

Management reviews and agrees policies for managing each of these risks which are summarized below:

31.2.1 Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. For the Company, market prices comprise two types of risk: interest rate risk and currency risk.

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of financial instruments will fluctuate because of changes in market interest rates. The Company's exposure to market risk for changes in interest rate relates primarily to investments in term deposits and bonds.

The Company manages interest rate risk by looking at the competitive structure of the market to obtain rates which are favourable for its purposes within its risk management limits.

A sensitivity analysis is not performed for interest rate risk as the Company's exposure to interest rate risk is minimal at reporting date.

Foreign currency risk

Foreign currency risk is the risk of loss resulting from changes in foreign currency exchange rates. Fluctuations in exchange rates between VND and other currencies in which the Company conducts business may affect its financial condition and results of operations. The foreign current risk facing the Company mainly comes from movements in the USD/VND exchange rate. The Company seeks to limit its exposure to foreign currency risk by minimising its net foreign currency position. Major of the Company financial assets are denominated in VND which mitigates the foreign currency risk. With assets denominated in foreign currency, most of them are in USD.

The table below indicates the effect of a reasonably possible movement of the USD rate against the VND, with all other variables held constant, on the income statement and balance sheet of the Company:

VND

Increase/decrease in basic points

Impact on profit before tax

31 December 2023

+2%

-2%

1,787,813,200 (1,787,813,200)

31 December 2022

+2%

-2%

2,543,819,660 (2,543,819,660)

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

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31. MANAGEMENT OF INSURANCE AND FINANCIAL RISK (continued)

31.2 Financial risk (continued)

31,2.2 Credit risk

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Company is exposed to credit risk from its operating activities (primarily for trade receivables) and from its financial investment activities, including deposits at banks and other financial instruments.

Trade receivables

The trade receivables, which subject to credit risk, include trade receivables from original insurance and reinsurance activities, advances to customers and other receivable amounts subject to credit risk. Customer credit risk is managed by the Company based on its established policy, procedures and control relating to customer credit risk management.

The most significant of reinsurance receivables are reinsurance recoveries. To mitigate the risk of the counterparties not paying the amount due, the Company has established certain business and financial guidelines for reinsurer approval, incorporating ratings by major agencies and considering currently available market information. The Company also periodically reviews the financial stability of reinsurers from public and other sources and the settlement trend of amounts due from reinsurers.

Bank deposits and other financial instruments

The Company's bank balances are mainly maintained with well-known banks in Vietnam. The Company evaluates the concentration of credit risk in respect to bank deposits is low.

The Management evaluate that all the Company's bank deposits and other financial assets are neither past due nor impaired as they are related to recognized and creditworthy counterparties as at 31 December 2023.

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

31. MANAGEMENT OF INSURANCE AND FINANCIAL RISK (continued)

31.2 Financial risk (continued)

31.2.2 Credit risk (continued)

| | | | QNA |
|--|----------------------------------|-----------------------|-------------------|
| | Neither past due nor impaired | Individually impaired | Total |
| 31 December 2023 | | | |
| Cash and cash equivalents | 109,345,264,756 | 1 | 109,345,264,756 |
| Held-to-maturity investments | 1,238,391,231,480 | 1 | 1,238,391,231,480 |
| Term deposits | 1,022,852,780,365 | 1 | 1,022,852,780,365 |
| Government bonds | 215,538,451,115 | 1 | 215,538,451,115 |
| Insurance receivables (*) | 36,974,336,359 | 392,547,474 | 37,366,883,833 |
| Other short-term receivables (*) | 61,417,860,905 | 7,061,482,513 | 68,479,343,418 |
| Accrued interest receivable | 57,676,666,670 | 1 | 57,676,666,670 |
| Other receivables | 3,741,194,235 | 7,061,482,513 | 10,802,676,748 |
| Reinsurance assets from claim reserves | 4,956,091,872 | 1 | 4,956,091,872 |
| Statutory deposit | 8,000,000,000 | 1 | 8,000,000,000 |
| Other long-term receivables | 5,277,577,480 | | 5,277,577,480 |
| | 1,464,362,362,852 | 7,454,029,987 | 1,471,816,392,839 |
| | | | |

^(*) Balances of these items do not include provisions for impairment losses.

31. MANAGEMENT OF INSURANCE AND FINANCIAL RISK (continued)

31.2 Financial risk (continued)

31.2.2 Credit risk (continued)

| Neither past due Individually impaired Total 138,705,952,994 - 138,705,952,994 1,202,576,411,500 - 1,202,576,411,500 897,653,946,545 - 1,202,576,411,500 897,653,946,545 - 897,653,946,545 304,922,464,955 - 304,922,464,955 22,772,293,198 7,151,803,906 44,521,929,249 37,370,125,343 7,151,803,906 44,521,929,249 3,671,667,218 - 3,671,667,218 6,000,000,000 - 6,000,000,000 5,277,577,480 - 5,277,577,480 | 1,423,934,107,748 | 7,560,080,015 | 1,416,374,027,733 |
|--|--------------------|-----------------------|-------------------------------|
| Individually impaired - 1,20, - 1,20, - 89 - 30 - 30 - 30 - 7,151,803,906 - 3 - 7,151,803,906 | 5,277,577,480 | 1 | 5,277,577,480 |
| Individually impaired - 1,20 - 1,20 - 89 - 30 - 30 - 7,151,803,906 - 3 - 7,151,803,906 | 6,000,000,000 | • | 000'000'000'9 |
| Individually impaired - 1,20 - 1,20 - 89 - 30 - 30 - 7,151,803,906 - 3 - 7,151,803,906 | 3,671,667,218 | 1 | 3,671,667,218 |
| Individually impaired 1,2) - 1,2) - 8 - 8 408,276,109 7,151,803,906 | 9,115,084,354 | 7,151,803,906 | 1,963,280,448 |
| Individually impaired 1,2 1,2 408,276,109 7,151,803,906 | 35,406,844,895 | • | 35,406,844,895 |
| Individually impaired - 1, - 408,276,109 | 44,521,929,249 | 7,151,803,906 | 37,370,125,343 |
| Individually impaired - 1, | 23,180,569,307 | 408,276,109 | 22,772,293,198 |
| Individually impaired - 1, | 304,922,464,955 | 1 | 304,922,464,955 |
| Individually impaired | 897, 653, 946, 545 | 1 | 897,653,946,545 |
| Individually impaired - 138,705,952 | 1,202,576,411,500 | ı | 1,202,576,411,500 |
| Individually impaired | 138,705,952,994 | 1 | 138,705,952,994 |
| Individually impaired | | | |
| | Total | Individually impaired | Neither past due nor impaired |

^(*) Balances of these items do not include provisions for impairment losses.

In which:

- Neither past due nor impaired: the assets or receivables with amounts that have not come due yet and there is no evidence for the decline in value.
- lndividually impaired: receivables from customers that, according to the Company, cannot be repaid fully under the terms of the contract.

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

31. MANAGEMENT OF INSURANCE AND FINANCIAL RISK (continued)

31.2 Financial risk (continued)

31.2.3 Liquidity risk

The Company has to meet daily calls on its cash resources, notably from claims arising on its insurance contracts. There is therefore a risk that cash will not be available to settle liabilities when due at a reasonable cost. Investment portfolios are structured with regard to liquidity requirement to defray costs of unexpected cash requirements.

The table below summarizes the maturity profile of the Company's financial assets and liabilities based on contractual non-discounted payments at the reporting date:

| | | | | | QNA |
|--|-----------------|--------------------|----------------------------|------------------|-------------------|
| | On demand | Less than 3 months | From 3 months to 12 months | More than 1 year | Total |
| 31 December 2023 | | | | | |
| Financial assets | | | | | |
| Cash and cash equivalents | 109,345,264,756 | ı | ı | 1 | 109,345,264,756 |
| Held-to-maturity investments | | 324,242,000,000 | 850,094,440,597 | 64,054,790,883 | 1,238,391,231,480 |
| Term deposits | | 324, 242, 000, 000 | 698,610,780,365 | 1 | 1,022,852,780,365 |
| Government bonds | | ı | 151,483,660,232 | 64,054,790,883 | 215,538,451,115 |
| Insurance receivables (*) | 1 | 36,166,019,071 | ı | 1,200,864,762 | 37,366,883,833 |
| Other short-term receivables (*) | 1 | 34,126,306,193 | 34,353,037,225 | ı | 68,479,343,418 |
| Accrued interest receivable | | 26,698,098,685 | 30,978,567,985 | ı | 57,676,666,670 |
| Other receivables | | 7,428,207,508 | 3,374,469,240 | ı | 10,802,676,748 |
| Reinsurance assets from claim reserves | • | | 4,956,091,872 | ı | 4,956,091,872 |
| Statutory deposit | | | 1 | 8,000,000,000 | 8,000,000,000 |
| Other long-term receivables | • | 1 | • | 5,277,577,480 | 5,277,577,480 |
| | 109,345,264,756 | 394,534,325,264 | 889,403,569,694 | 78,533,233,125 | 1,471,816,392,839 |
| Financial liabilities | | | | | |
| Insurance payables | | 26,311,570,586 | ı | J | 26,311,570,586 |
| Short-term accrued expenses | | 14,953,313,351 | 1 | 1 | 14,953,313,351 |
| Other short-term payables | | 8,324,827,211 | 1 | , | 8,324,827,211 |
| Claim reserves | ſ | 1 | 65,009,533,442 | • | 65,009,533,442 |
| | • | 49,589,711,148 | 65,009,533,442 | • | 114,599,244,590 |
| NET LIQUIDITY GAP | 109,345,264,756 | 344,944,614,116 | 824,394,036,252 | 78,533,233,125 | 1,357,217,148,249 |

^(*) Balances of these items do not include provisions for impairment losses.

There is no significant difference between the expected utilization or settlement of assets and liabilities and the contractual maturity as disclosed above

31. MANAGEMENT OF INSURANCE AND FINANCIAL RISK (continued)

31.2 Financial risk (continued)

31.2.3 Liquidity risk (continued)

| | | | | | NND |
|---|-----------------|--------------------|-------------------------------|------------------|-------------------|
| | On demand | Less than 3 months | From 3 months to 12 months | More than 1 year | Total |
| 31 December 2022 | | | | | |
| Financial assets Cash and cash equivalents | 138.705.952.994 | 1 | 1 | 1 | 138 705 952 994 |
| Held-to-maturity investments | | 467,694,589,781 | 579,910,250,000 | 154,971,571,719 | 1,202,576,411,500 |
| Government bonds | | 149,950,893,236 | 000,002,018,810 | 154 971 571 719 | 304 922 464 945 |
| Insurance receivables (*) | 1 | 22,505,316,470 | • | 675,252,837 | 23,180,569,307 |
| Other short-term receivables (*) | | 25,916,746,651 | 13,037,099,692 | 5,568,082,906 | 44,521,929,249 |
| Accrued interest receivable | | 18,273,066,038 | 11,565,695,951 | 5,568,082,906 | 35,406,844,895 |
| Other receivables | 1 | 7,643,680,613 | 1,471,403,741 | 1 | 9,115,084,354 |
| Reinsurance assets from claim reserves | | 1 | 3,671,667,218 | • | 3,671,667,218 |
| Statutory deposit | | | • | 6,000,000,000 | 6,000,000,000 |
| Other long-term receivables | | ' | | 5,277,577,480 | 5,277,577,480 |
| | 138,705,952,994 | 516,116,652,902 | 596,619,016,910 | 172,492,484,942 | 1,423,934,107,748 |
| Financial liabilities | | | | | |
| Insurance payables | | 22,787,205,710 | • | • | 22,787,205,710 |
| Short-term accrued expenses | | 18,452,598,752 | ı | 1 | 18,452,598,752 |
| Other short-term payables | | 16,434,182,251 | 1 | ı | 16,434,182,251 |
| Claim reserves | | • | 81,194,879,576 | • | 81,194,879,576 |
| | | 57,673,986,713 | 81,194,879,576 | 1 | 138,868,866,289 |
| NET LIQUIDITY GAP | 138,705,952,994 | 458,442,666,189 | 515,424,137,334 | 172,492,484,942 | 1,285,065,241,459 |
| | | | | | |

^(*) Balances of these items do not include provisions for impairment losses.

There is no significant difference between the expected utilization or settlement of assets and liabilities and the contractual maturity as disclosed above.

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

32. FINANCIAL ASSETS AND FINANCIAL LIABILITIES

Set out below is a comparison by class of the carrying amounts and fair value of the Company's financial assets that are carried in the financial statements of 31 December 2023 and 31 December 2022:

| | | | | | | NND |
|---|----------------------------------|-----------------|---------------------------------|----------------------|---------------------------------|--------------------------------|
| | | Carrying amount | amount | | Fair value | alue |
| | Ending balance | alance | Beginning balance | alance | Ending balance | Beginning balance |
| | Cost | Provision | Cost | Provision | | |
| Financial assets Held-to-maturity investments | | | | | | |
| Government bonds Loans and receivables | 215,538,451,115 | | 304,922,464,955 | • | 215,538,451,115 | 304,922,464,955 |
| Short-term deposits Insurance | 1,022,852,780,365 | | 897,653,946,545 | ı | 1,022,852,780,365 | 897,653,946,545 |
| receivables Other short-term | 37,366,883,833 | (177,767,416) | 23,180,569,307 | (61,909,510) | 37,189,116,417 | 23,118,659,797 |
| receivables Accrued interest | 68,479,343,418 (7, | (7,061,482,513) | 44,521,929,249 | (7,151,803,906) | 61,417,860,905 | 37,370,125,343 |
| receivable Other receivables | 57,676,666,670 10,802.676,748 | (7.061.482.513) | 35,406,844,895 9.115,084,354 | - (7 151 803 906) | 57,676,666,670 3 741 194 235 | 35,406,844,895 |
| Reinsurance assets | | | | (000,000,000,000,000 | 0,1,1,1,1,0 | 0,400,400,440 |
| from claim reserves Statutory deposit | 4,956,091,872 8,000,000,000 | I I | 3,671,667,218 6,000,000,000 | 1 1 | 4,956,091,872 8,000,000,000 | 3,671,667,218 6,000,000,000 |
| Curer rong-term receivables Cash and cash | 5,277,577,480 | | 5,277,577,480 | ı | 5,277,577,480 | 5,277,577,480 |
| equivalents | 109,345,264,756 | 1 | 138,705,952,994 | l | 109,345,264,756 | 138,705,952,994 |
| | 1,471,816,392,839 | (7,239,249,929) | 1,423,934,107,748 | (7,213,713,416) | 1,464,577,142,910 | 1,416,720,394,332 |

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

32. FINANCIAL ASSETS AND FINANCIAL LIABILITIES (continued)

| | | | | CNIA |
|-----------------------------|-----------------|-------------------|-----------------|-------------------|
| | Carrying amount | amount | Fair value | alue |
| | Ending balance | Beginning balance | Ending balance | Beginning balance |
| Financial liabilities | | | | |
| Insurance payables | 26,311,570,586 | 22,787,205,710 | 26,311,570,586 | 22 787 205 710 |
| Short-term accrued expenses | 14,953,313,351 | 18,452,598,752 | 14.953,313,351 | 18 452 598 752 |
| m payables | 8,324,827,211 | 16,434,182,251 | 8,324,827,211 | 16,434,182,751 |
| Claim reserves | 65,009,533,442 | 81,194,879,576 | 65,009,533,442 | 81,194,879,576 |
| | 114,599,244,590 | 138,868,866,289 | 114.599.244.590 | 138.868.866.289 |

The fair value of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. A

Fair value of cash and cash equivalents, short-term deposits, trade receivables, trade payables, other receivables and other liabilities are approximately their carrying amounts largely due to the short-term maturities of these instruments.

If the fair value is not determinable, the carrying value is used for presentation of fair value. A

NOTES TO THE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

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33. EVENTS AFTER THE BALANCE SHEET DATE

There is no matter or circumstance that has arisen since the balance sheet date that requires adjustment or disclosure in the financial statements of the Company.

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Ms. Ly Boi Lang Preparer Ms. Nguyen Thuy Bong HEM Marran Thi To Nga Chief Financia Affa Borry General Director

Chief Accountant

Ho Chi Minh City, Vietnam

29 March 2024p



